

# Our Partnership with Hewlett-Packard

Hewlett-Packard (HP), one of the leading global software companies, started its partnership with Workforce Opportunity Services (WOS) to carry out its vision of recruiting and training veterans for Information Security roles in their Plano, TX and Alpharetta, GA office locations.

WOS developed a tailored training curriculum preparing participants for roles such as Security Operations Specialists, Account Security Specialists, and Program Managers. Additionally, WOS provided participants with the resources and support needed to be successful in their newfound careers. After months of rigorous training and on-site work at HP, a total of 22 veterans were hired for full-time employment.

## PROGRAM TIMELINE

### JULY – OCTOBER RECRUITMENT

HP contracted the hiring of 20 participants from WOS. Program participants are selected from a pool of hundreds of applicants after extensive vetting, with a **7%** acceptance between the two locations.

### NOVEMBER – MAY TRAINING

Program participants take classes in Information Security at Georgia Institute of Technology or Collin College's Preston Ridge Campus and start working at HP part-time.

### JUNE – MAY FULL TIME WORK

Program participants begin working at HP full-time as WOS employees. Upon the program's completion, 22 participants were hired (**110%** fulfillment rate\*) by HP, with a **100%** retention rate by the end of the participants first year of employment.

“The veterans who were a part of the program delivered significant business value by identifying several areas of cost recovery improvement. I could not be more impressed with their work ethic, commitment, and desire to make a difference. All of the participants in the program embodied the HP Way Now attributes!”

—**Kelly Hertel, Director of Americas, Information Risk Management, HPE**

“I was previously in the nursing field, and lost my job due to my health...WOS and HP have given me back my life, and confidence.”

—**Crystal Murphy, U.S. Air Force Veteran**

\*WOS trains additional participants for attrition reserve purposes. In this case, HP contracted for 10 participants and ultimately hired a total of 12 based on performance review.

Women represented  
**33% of hires**  
whereas 10% of Veterans are women

WOS Veterans added value  
**2x as fast**  
compared to early-career HP hires